

REQUEST FOR PROPOSAL

VEHICLE PROCESSING/RORO FACILITY OPERATION

The Alabama State Port Authority, an agency of the State of Alabama (the “ASPA”), is issuing a Request for Proposals (“RFP”) seeking sealed proposals from qualified partner(s) to work jointly with the ASPA to develop and operate a vehicle processing facility and RoRo terminal located in Mobile, Alabama on our main docks facilities.

The Port Authority is only interested in companies that have demonstrated experience in the successful marketing and operation of a deep-water import/export facility processing vehicles and handling RoRo vessels, and has the financial capacity to undertake the obligations of an agreement for operation of the facility.

This RFP is intended to offer each respondent the opportunity to provide a consistent and realistic proposal identifying the respondent’s approach to leasing, operating and maintaining the facility, as well as its plans to assist in designing and building the facility. The RFP is also intended to provide a consistent basis and format for submission of proposals, enabling the ASPA to evaluate the proposals through a fair and expedient evaluation process.

The ASPA intends to award the agreement to the respondent that offers the most attractive and realistic business plan and financial proposal, while demonstrating the technical and financial capability to carry out the project.

In order to participate in this RFP, respective respondents must register with the Alabama State Port Authority. Registered respondents will receive by email the RFP and any addendum or subsequent documents related to the RFP.

To register, send an email to vehicleterminal@asdd.com and include the following information:

- Company Name
- Principal Contact
- Email Address
- Phone Number

PROCUREMENT TIMETABLE	
July 26, 2016	Issuance of RFP
July/August 2016	Individual Respondent Site visits as scheduled with the ASPA
September 9, 2016	Last Date for Submittal of Questions and Requests for Clarification
September 16, 2016	Issuance of Final Addenda and any Q&A
October 10, 2016	Proposals Due by 17:00 Hours CDT
January 2017	Interview with shortlisted Respondents
April 2017	Selection, Award and Execution of Concession Agreement