

Alabama State Port Authority
RFP Business Intelligence Platform
Response to Questions

Thank you for participating in the RFP BI Platform process. Please find questions and ASPA responses below. This document will be emailed to all active participants as well as posted to the asdd.com web site. Questions from all participants are included and presented in the form they were originally received by ASPA.

- 1) Did ASPA consult with an outside consultant or vendor in preparing its RFP requirements?
<ASPA response: No>
- 2) The time period from submission to award is very aggressive. Has ASPA already considered solutions relevant to this project (either through an RFI or other pre-RFP activities)?
<ASPA response: Yes>
- 3) Would ASPA please elaborate on the types of pre-defined EBS content/reports it expects to be delivered?
<ASPA response: Respond with a list of reports/views available to purchase that integrate with Oracle EBS. For example, in reference to Cash Management, pre-built reports/views that support normal business activities such as: 1) Bank Statement Detail Report and 2) Unreconciled Receipts Report.>
- 4) Is ASPA open to having to develop all EBS reports?
<ASPA response: No>
- 5) The Pricing section of the RFP calls for respondents to provide pricing for the conversion of 5 FSG reports and 5 Discoverer reports. Is this structured as a pilot?
<ASPA response: No>
- 6) Does ASPA anticipate the vendor providing additional conversions or does ASPA plan to do the remaining conversions itself?
<ASPA response: No, additional conversions are not planned>
- 7) What is the budget range for this project—both the initial phase and subsequent phases?
<ASPA response: not disclosed; the reference to ‘two phases’ is intended to communicate the priority of the implementation, not to indicate a different scope where additional RFP’s would follow. The first priority is to streamline monthly accounting processes.>
- 8) Would ASPA please confirm that pricing in response to this RFP should only include functionality related to Phase 1 of the project? Is Phase 2 to be scoped later?
<ASPA response: Respond with pricing for all requirements listed in the RFP. The reference to ‘two phases’ is intended to communicate the priority of the implementation, not to indicate a different

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scope where additional RFP's would follow. The first priority is to streamline monthly accounting processes.>

- 9) Does ASPA have an anticipated timeline for the overall project? Is there a “must complete by” date?
<ASPA response: September/October 2017; No>
- 10) Does ASPA have a preference for on-prem or Cloud hosted?
<ASPA response: on-prem>
- 11) Is ASPA already utilizing Oracle’s cloud?
<ASPA response: No>
- 12) Does ASPA already have a Discoverer migration utility in place/in use today?
<ASPA response: No>
- 13) How will QandA be shared amongst interested vendors prior to the intent to respond date of 8/8/17?
<ASPA response: Questions were not processed before the intent to respond deadline>
- 14) How many Financial Statement Generator Reports are there? Based on the PWS from Alabama State Port Authority we understand there are 5 total FSG reports.
<ASPA response: 5 total reports are included in the scope of this project>
- 15) How many Discoverer Reports? Based on the PWS from Alabama State Port Authority we understand there are 5 total Discover Reports.
<ASPA response: 5 total reports are included in the scope of this project>
- 16) Do you anticipate 15 Business Areas for each of the EBS modules you currently have in 12.1?
<ASPA response: No>
- 17) Is remote work permitted?
<ASPA response: Yes>
- 18) Is there a travel ODC budget permitted?
<ASPA response: Yes, however, ASPA anticipates remote work is sufficient, but will consider on site work also.>
- 19) What is the funding that is expected to go in as part of the software licenses needed to propose the BI solution?
<ASPA response: not disclosed>
- 20) Regarding the journal entry processing, that is performed in the transactional systems / source system. What is the expectation of journal entry processing within the BI Solution proposed?

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<ASPA response: similar functionality to Oracle’s WEB ADI through an Excel interface. For example, JE data is uploaded to Oracle GL through an Excel interface.>

- 21) Can you clarify what details you want to know about the 'security considerations and recommendations'? We will respond to the various questions around user setups and abilities to use single sign on and active directory availability. If you could clarify, I would appreciate it.

<ASPA response: ASPA would like to understand any security measures utilized by the proposed BI Platform and any recommendations for creating a secure environment. For example, is a user id and password required for all access? Are there other security features, best practices, or recommendations you intend to propose?>

- 22) Not sure what you are requesting in the 'include the conversation of 5 FSGs and 5 Discoverer' question. Can you clarify?

<ASPA response: The original RFP statement should have read ‘include the conversion’ not ‘include the conversation’. ASPA’s intention is to retire the FSG and Discoverer utilities by using pre-built EBS content and/or having reports converted.>

- 23) Under the Oracle EBS section of Functional Requirements section ASPA asks “Is user authentication available outside of Oracle EBS for connection made to non-Oracle EBS databases?” and again under Technical & Services “Describe the non-Oracle integration points and connectors available for the proposed BI solution.

<ASPA response: Respond with capabilities to connect to non-Oracle databases, such as SQL database, and how users and authentication would be managed in this case.>

- 24) Please describe what is meant by non-Oracle EBS databases and more generally, what if any BI Platform requirements does ASPA to connect with data sources outside of Oracle?

<ASPA response: Databases including but not limited to SQL; Yes, ASPA intends to utilize a BI platform to connect to a SQL database.>

- 25) Please clarify what is meant by “volume of transactions” and “dynamically scale” to help us better understand what is supported with our product.

<ASPA response: Respond with performance considerations using the BI Platform and/or an Excel front-end. >

- 26) Please describe the number of ASPA end-users who will perform each of the following tasks:

a) Use the BI Platform to build, load or refresh data from the Oracle general ledger

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<ASPA response: number of ASPA users to be determined>

- b) Use the BI Platform to build, load or refresh data from Oracle Subledgers

<ASPA response: number of ASPA users to be determined >

- c) Use the BI Platform to load budget journals

<ASPA response: number of ASPA users to be determined >

- d) Use the BI Platform to load non-budget journals to the Oracle general ledger

<ASPA response: number of ASPA users to be determined >

- 27) Please describe ASPA's current Oracle EBS related mobile device usage. Has ASPA defined requirements for future mobile device usage with Oracle EBS?

<ASPA response: ASPA does not currently utilize mobile device usage with EBS processes; No requirements have been defined for the future; however, ASPA is interested in mobile usage features that may be considered for future use.>

- 28) Has ASPA tested the performance of any responding vendor solutions on ASPA systems?

<ASPA response: Yes>