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MARKETING AND OPERATIONS COMMITTEE**

ALABAMA STATE PORT AUTHORITY BOARD OF DIRECTORS

Marketing & Operations Committee Meeting Minutes

Meeting of September 21, 2021

The Alabama State Port Authority Board of Directors Committee on Marketing & Operations convened at 9:00 am, CDT, September 21, 2021. Committee members present, either in person or by telephone were Daryl Dewberry, Tony Cochran, Carl Jamison, Dr. Patricia Sims, and the Honorable Merceria Ludgood. Also attending for the Authority were John Driscoll, Rick Clark, Judith Adams, Danny Barnett, Beth Branch, Bill Inge, Parrish Lawlor.

As Marketing and Operations Committee chair, Daryl Dewberry presided, and with a quorum present, the meeting was called to order.

The meeting began with the division reports led by the senior management team. Ms. Adams reported on media, legislative activity, community outreach and port promotion activities and provided an update on upcoming board travel. The chair called upon Danny Barnett for the Human Resources/Safety Report. Rick Clark provided the operations report outlining the McDuffie, Pinto and Terminal Railway July performance results. due to low coal and rail ferry traffic. Bill Inge followed with the General Cargo and Intermodal report. Mr. Inge reported steel and forest products volumes were up, noted the July vessel counts and advised the first grain ship of the season would arrive in October.

The chair then called upon Beth Branch for the Commercial report. Ms. Branch reported that July container volumes remained strong briefed the Board on the state of global supply chain disruptions caused by shuttered Far East ports (COVID), vessel backlogs entering West and East coast ports, surface transportation service disruptions and overall congestion. Updated the board that all amended terms leases approved by the Board in July had been fully executed.

John Driscoll briefed the committee that the facilities took no damage from Hurricane IDA. He also informed the members that the State's Examiners had scheduled their audit noting their last audit was performed in 2014. Director Driscoll reported on the financials and market conditions. He noted that budgets would be considered by the Finance committee and distributed prior to the board meeting.

Based on the unit manager reports, the Committee took up discussion on port congestion nationally and its effects, if any, at our container, rail, and at McDuffie operations. Mr. Driscoll, Rick Clark, Beth Frisher and Judith Adams all addressed aspects of these business lines, noting that we currently do not have congestion or in areas of congestion, it is manageable. Mr. Driscoll noted that further investment was necessary to meet customer demand and growth.

The Chair called for questions or comments from the members. Hearing none, Chairman Dewberry requested staff schedule the next committee meeting for 9:00 am, October 19, 2021.

With no further business, the meeting adjourned.